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| Comparison of RDS Services, LLC vs. Competitors | | |
| Questions to ask? RDS Services, LLC Other Providers | | |
| 1. Time in the program | Established in 2005 | most after 2005 |
| 2. Cases reopened | Over 50 | less than 50 |
| 3. Completed Recovery ratio | 95% | 50% |
| 4. Dedicated analysts | 8 | Undisclosed |
| 5. Staff credentials | CPA/MST/CFP/MBA | Undisclosed |
| 6. Cost Reporting data | Industry wide | Undisclosed |
| 7. Speed of process | 6 to 9 months | 12 months |
| 8. High % recoveries | 32% | 15% |
| 9. Low % recoveries | 2% | 0% |
| 10.Recovery delta per 100K | $10,000 | Undisclosed |
| 11.Types of clients (Public) | Municipal/ Union | Municipal/ Union |
| 12. Types of clients (Private) | Corp/ Non-profit | Corp |
| 13.Types of Clients (Gov’t) | State, County, City | Undisclosed |
| 14. Average population | 1,500 | Undisclosed |
| 15.Process to lock in eligibility | Yes | No |
| 16.Data security | Client dedicated SQL DB | Company SQL DB |
| 17. Data back-up | Dell Appassure-see Policy Document | Non-cloud back-up server |
| 18.Drug Filtering /eligible Part D | Included (extensive) | Included |
| 19. Client references | See reference list | Undisclosed |
| 20. Geographic Profile | 50 States | 30 States |
| 21. Works with your Consultant | Yes | No |
| 22.Average Contingent Fee | 15% to 25% | 25% to 35% |